

# CATFISH PROCESSING



**USDA/NASS  
ARKANSAS  
FIELD OFFICE**

**Released:** October 24, 2005

---

**USDA/NATIONAL AGRICULTURAL  
STATISTICS SERVICE**

10800 Financial Centre Parkway  
Suite 110  
Little Rock, AR 72211  
(501) 228-9926  
<http://www.nass.usda.gov/ar/>

---

Released October 21, 2005, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, U.S. Department of Agriculture. For information on *Catfish Processing* call Mike Barker at 202-720-3243, office hours 7:30 a.m. to 4:00 p.m. ET.

## **Catfish Processing Down 8 Percent**

Farm-raised catfish processed during September 2005 totaled 47.2 million pounds round weight, down 8 percent from September 2004. The average price paid to producers was 72.4 cents per pound for September 2005, unchanged from last month, but 4.1 cents above a year ago.

Net pounds of processed fish sold during September 2005 totaled 24.6 million pounds, down slightly from the comparable month in 2004. Total end of the month inventory decreased 6 percent from last month and was down 4 percent from a year ago. Sales of fresh fish, at 8.62 million pounds, were down 4 percent from September 2004 and represented 35 percent of total sales. Frozen fish sales, at 16.0 million pounds, were up 2 percent from a year ago and accounted for the remaining 65 percent of total fish sales. Sales of whole fish represented 15 percent of the total fish sold, fillets accounted for 62 percent, and the remaining 23 percent were mostly steaks, nuggets, and value added products.

The September 2005 average price received by processors for total fresh fish was \$2.29 per pound, an increase of 7 cents from last year. Prices for fresh whole fish were \$1.58 per pound, up 2 cents from last year. Prices for fresh fillets were up 9 cents at \$2.83 per pound. Total frozen fish averaged \$2.28 per pound, up 7 cents from September 2004. Prices for frozen whole fish were up 7 cents at \$2.01, and frozen fillets at \$2.68 per pound were up 7 cents from a year ago.

Freshwater imports of frozen, boneless, *Ictalurus*, *Pangasius* and *Siluriformes* catfish fillets for August 2005 totaled 2.68 million pounds, 64 percent above last year. Seventy-eight percent of all imports were from Vietnam with the remainder coming from Brazil, China, China-Hong Kong, China-Taipei, Malaysia and Thailand. The *Ictalurus* (channel catfish) imports totaled 199 thousand pounds.

Exports of frozen, boneless catfish fillets reported for August 2005 totaled 44.2 thousand pounds, 8.17 thousand of which went to Canada. Fresh fillet exports totaled 79.4 thousand pounds, with 43.5 thousand pounds going to Canada and the rest to Mexico, Singapore and the United Kingdom.

Import and export data are compiled by the U.S. Bureau of Census.

**Farm-Raised Catfish: Quantity Processed by Major Processors,  
United States, 2004-2005**

Month	Round Weight Processed					Percent of Previous Year
	Monthly		Percent of Previous Year	Cumulative		
	2004	2005		2004	2005	
	<i>1,000 Pounds</i>	<i>1,000 Pounds</i>		<i>Percent</i>	<i>1,000 Pounds</i>	
Jan	53,849	53,856	100	53,849	53,856	100
Feb	54,173	51,720	95	108,022	105,576	98
Mar	60,272	57,117	95	168,294	162,693	97
Apr	53,896	50,306	93	222,190	212,999	96
May	52,324	51,552	99	274,514	264,551	96
Jun	50,155	49,626	99	324,669	314,177	97
Jul	51,055	47,241	93	375,724	361,418	96
Aug	53,295	50,686	95	429,019	412,104	96
Sep	51,329	47,151	92	480,348	459,255	96
Oct	52,396			532,744		
Nov	49,536			582,280		
Dec	48,170			630,450		

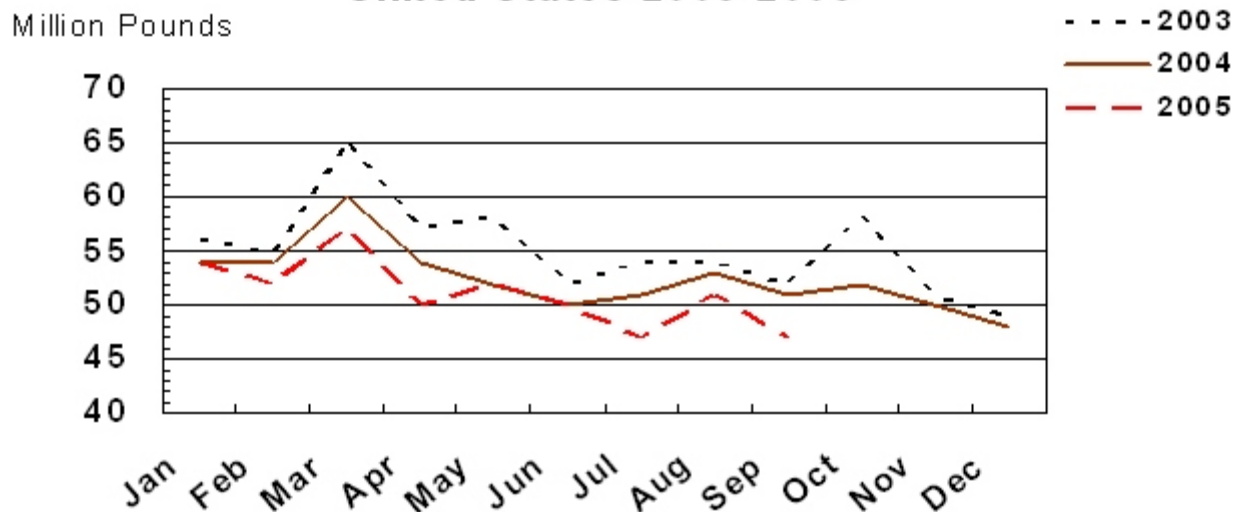
**Farm-Raised Catfish: Prices Paid to Producers by Processors  
and Imports, United States, 2004-2005**

Month	Price per Pound <sup>1</sup>		Change from Previous Year	Imports <sup>2</sup>		Percent of Previous Year
	2004	2005		2004	2005	
	<i>Dollars</i>	<i>Dollars</i>		<i>1,000 Pounds</i>	<i>1,000 Pounds</i>	
			<i>Dollars</i>			<i>Percent</i>
Jan	0.668	0.725	0.057	215	1,383	643
Feb	0.703	0.731	0.028	204	1,230	603
Mar	0.723	0.733	0.010	295	1,161	394
Apr	0.728	0.725	-0.003	328	2,198	670
May	0.720	0.722	0.002	248	2,695	1,087
Jun	0.689	0.721	0.032	270	2,538	940
Jul	0.682	0.723	0.041	123	2,048	1,665
Aug	0.683	0.724	0.041	1,637	2,684	164
Sep	0.683	0.724	0.041	1,801		
Oct	0.695			1,104		
Nov	0.689			1,579		
Dec	0.690			1,420		

<sup>1</sup> Price for fish delivered to the processing plant door. Price includes charges for any services provided by the processing plant, such as seining and hauling, but does not include adjustments based on year-end settlements.

<sup>2</sup> Pounds of frozen boneless fillets. Includes Ictalurus, Pangasius and Siluriformes catfish. Data furnished by U.S. Bureau of Census.

**Catfish Processed  
United States 2003-2005**



**Catfish Processors: Sales Volume, Average Price, and Ending  
Inventory, United States, September 2004-2005**

Item	Sales Volume		Average Price		Ending Inventory	
	2004	2005	2004	2005	2004	2005
	<i>1,000 Pounds</i>	<i>1,000 Pounds</i>	<i>Dollars per Pound</i>	<i>Dollars per Pound</i>	<i>1,000 Pounds</i>	<i>1,000 Pounds</i>
Fresh Fish						
Whole						
Round & Guttled	877	1,227	1.02	1.18	*	*
Whole Dressed	1,984	1,460	1.77	1.86	*	*
Total	2,861	2,687	1.56	1.58	168	139
Other						
Steaks	87	100	2.12	2.13	*	*
Nuggets	881	803	1.26	1.26	135	98
Other <sup>1</sup>	260	181	2.99	3.08	*	*
Total	1,228	1,084	1.69	1.64	149	105
Fillets <sup>2</sup>	4,865	4,848	2.74	2.83	624	463
Total Fresh	8,954	8,619	2.22	2.29	941	707
Frozen Fish						
Whole Dressed	935	967	1.94	2.01	704	567
Other						
Steaks	113	119	1.92	1.96	102	101
Nuggets	3,263	3,084	0.88	0.89	1,599	1,719
Other <sup>1</sup>	1,218	1,422	2.64	2.58	819	1,004
Total	4,594	4,625	1.37	1.44	2,520	2,824
Fillets <sup>2</sup>	10,191	10,438	2.61	2.68	8,496	8,070
Total Frozen	15,720	16,030	2.21	2.28	11,720	11,461
Fresh & Frozen Fish						
Whole						
Round & Guttled	877	1,227	1.02	1.18	*	*
Whole Dressed	2,919	2,427	1.82	1.92	*	*
Total	3,796	3,654	1.65	1.69	872	706
Other						
Steaks	200	219	2.01	2.04	*	*
Nuggets	4,144	3,887	0.96	0.97	1,734	1,817
Other <sup>1</sup>	1,478	1,603	2.70	2.64	*	*
Total	5,822	5,709	1.44	1.48	2,669	2,929
Fillets <sup>2</sup>	15,056	15,286	2.65	2.73	9,120	8,533
Total Fresh & Frozen	24,674	24,649	2.21	2.28	12,661	12,168

\* Not published to avoid disclosure of individual operations.

<sup>1</sup> Includes all products not already reported including weight of breading and added ingredients.

<sup>2</sup> Includes regular, shank, and strip fillets; excludes any breaded products.

## **Catfish Processing Estimates**

**Survey Procedures:** Survey data for catfish processing are collected from approximately 21 processors. All participating processors must meet the minimum criteria of having a capacity to process at least 2,000 pounds live weight of catfish per 8-hour shift. The survey is conducted entirely by NASS Headquarter's staff in Washington, D.C. NASS field offices, however, are responsible for keeping Headquarters informed of any new processing operations in their state to ensure that the survey coverage is as complete as possible. Processors are contacted either by mail or telephone. Diligent effort is made to ensure that all operations are accounted for in the estimate.

**Estimation Procedures:** The "**Catfish Processing**" report refers strictly to farm-raised fish and excludes wild capture fish. Prior to summarization, questionnaires are compared with the previous month's reports for comparable placement of data, reasonable price levels, and reasonable inventory carryover given the sales and processing totals reported. Estimates are made for those processors whose reports are not available in time to be included in the release. These plants are identified by an asterisk on page 5 of this release. Estimates are normally based on the processor's previous report and current conditions. Published totals are a straight summation of the individual reports and estimated data. Price items are weighted by the associated volumes to compute weighted average prices. The published price for total whole fish, however, reflects an adjustment to the round and gutted only price to bring it to an equivalent dressed weight price.

If a plant uses a fiscal accounting system, proration is used to convert reported data to a calendar month basis. Only national level estimates are published due to the limited number of plants involved. Generally, individual items are not published if there are less than three plants reporting, or if any one plant has 60 percent or more of the total.

One unique feature of the "**Catfish Processing**" report is the listing of cooperating processors by name on each month's release. This feature originally was used to solicit industry cooperation in maintaining coverage, but it has continued because of the processors' overall acceptance of this policy.

Import and export data for frozen catfish fillets, which are compiled by the Department of Commerce, are also included in this report.

**Reliability:** Catfish processing estimates are based on a census of all known active processors and, therefore, have no sampling variability. However, estimates may be subject to errors such as omissions, duplication, and mistakes in reporting, recording, and processing of the data. These errors are minimized through strict quality controls in the edit and summarization process, and a careful review of all reported data for consistency and reasonableness.

**Revision Policy:** Revisions may be necessary following a review of late reports received from plants. Revisions of less than 2 percent of the existing published levels of any category will normally not be made.